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Christensen exposed this crushing paradox behind the failure of many industry leaders: by placing too much focus on pleasing their most profitable customers, these firms actually paved the way

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The Innovator's Dilemma gets more of the headlines, but the follow-up book by Clayton Christensen, The Innovator's Solution, is a far more useful piece of work. The Innovator's

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Solution starts out by describing the 'dilemma', and in one chapter removes the need to even read the original work.

8 Principles of The Innovator's Solution

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For readers of the bestselling *The Innovator's Dilemma*—and beyond—this definitive work will help anyone trying to transform their business right now. In

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Christensen applies the principles of disruptive innovation to the broken health care system with two pioneers in the field—Dr. Jerome Grossman and Dr. Jason Hwang.

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In *The Innovator's Solution*,
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In Clayton M. Christensen's prior work, *The Innovator's Dilemma*, he explores the paradox of successful companies' frequent failures

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when exposed to disruptive markets. The Innovator's Solution looks for solutions.

The Innovator's Solution: Summary and Review - HowDo
Though not amongst the most

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popular of Clayton Christensen

Christensen's classics, The Innovator's Solution could certainly be rated over its parent-work - The Innovator's Dilemma - for two reasons: first, it offers an actionable

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sequence of steps for senior management grappling with disruptive innovation; second, it details all the key concepts and examples laid out in the original work, obviating the need for reading it.

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*The Innovator's Solution:
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The Innovator's Solution is
really more concentrated on
producing new growth through
disruptive markets rather
than on maintaining

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dominance in the presence of disruptive innovation. That being said, the specific details on generating new growth areas are equally applicable to avoiding being toppled by a new entrant.

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In *The Innovator's DNA*, authors Jeff Dyer, Hal Gregersen, and bestselling author Clayton M. Christensen (*The Innovator's Dilemma*, *The Innovator's Solution*) build on what we know about

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